

Rethinking the **Supply Chain** in the Era of **Artificial Intelligence**

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Achieve digital excellence with connected products and services



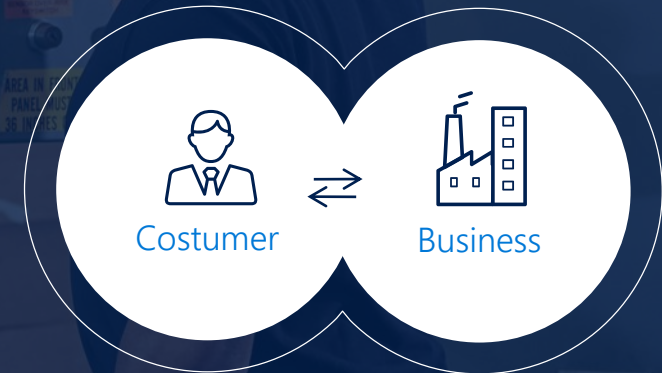
Smart product
innovation



Plants and supply
chains of the
future



Connected
marketing, sales,
and services



IoT enabling rich
connected Customer
experiences

Pervasive connectivity
enabling new offerings
and revenue

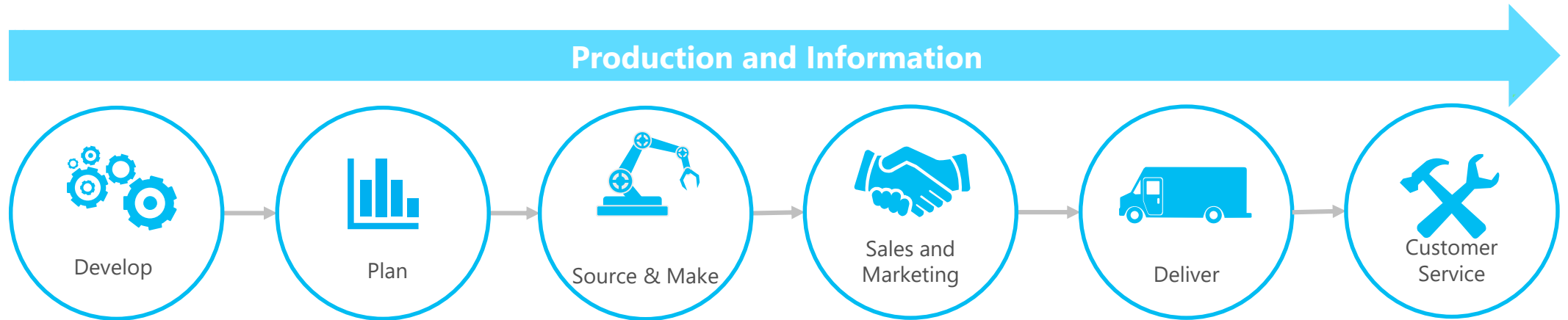
CONNECTED VALUE NETWORKS

Transforming how products are designed,
manufactured, and sold

CONNECTED SERVICES AND EXPERIENCES

Creating new business models
as a service provider

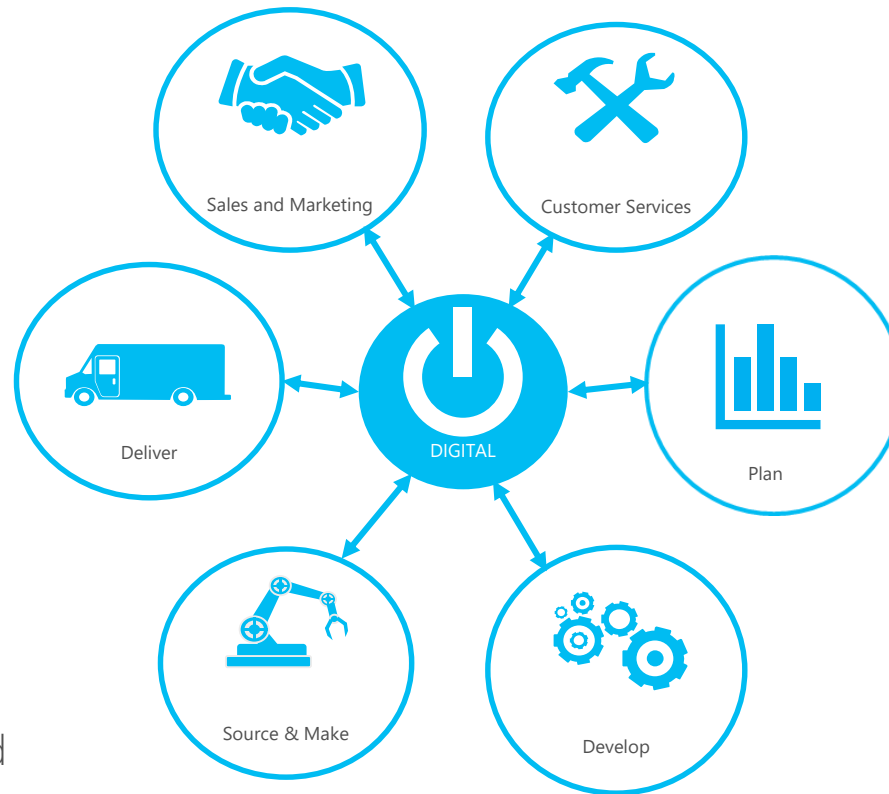
Traditional Supply Chain Management needs to evolve into



- Unidirectional information and production flow
- Inefficiencies in one step can propagate in subsequent stages
- Reactive, non-adaptive and no predictive capabilities
- Stakeholders have **limited visibility** into other processes, which affects their ability to react or adjust their activities
- e.g. the expensive **Forrester effect**, in which inventory fluctuations due to **changes in customer demand** grow larger, and less predictable, further up the Supply Chain

Digital Supply Chain Management

- **Agile** –
quick responses to
unforeseen situations
and Supply Chain
conditions
- **Connected** –
real time
communication &
collaborations with
Customers,
Partners, Suppliers
- **Holistic** –
decision making on the single
source of truth, i.e. centralized
standardized, synchronized
data vs. not connected
functional silos

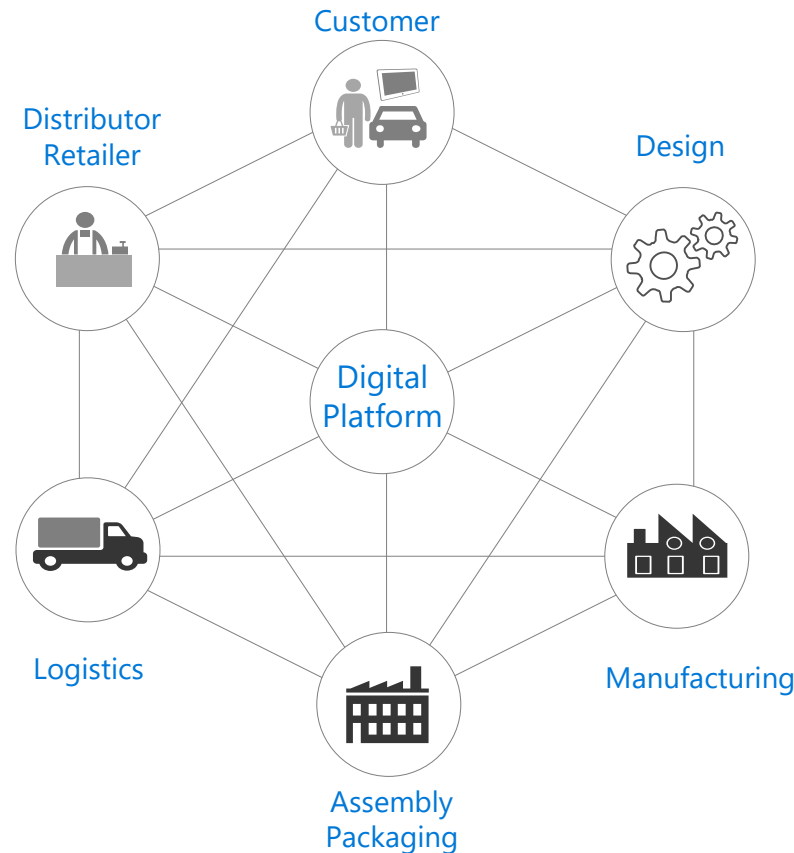


- **Intelligent** –
create the business
information feedback loop
among humans, machines,
data driven analytics,
predictive insights,
proactive actions
- **E2E visible** –
achieve visibility across all the
SC critical aspects as material
flow tracking, schedule
synchronization, balance of
supply and demand, financial
benefits

Microsoft's Approach to Digital Supply Chain

Build digital supply chain foundation. Leverage the cloud to connect, automate, visualize E2E view of business

Interconnected. Aligned.



Leverage Partner-led solutions to drive predictability, accuracy, reliability and stability in supply chain

Excellence. Smarter.

Drive agility, responsiveness and flexibility in developing disruptive capability and new business model.

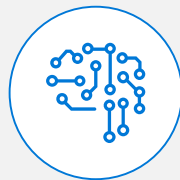
Intelligent. Empowered.



IoT & Edge



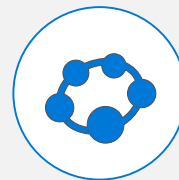
Advanced Analytics



AI & Cognitive



Graph Technology



Blockchain



Digital Workplace



Mixed Reality



3D Printing

Our Products



Xbox



Surface Studio



Surface Hub



HoloLens



Surface



PC Hardware



Software



MAERSK
LINE

Digital Supply Chain :
Maersk navigates
oceans of data to
move goods globally



Production Plants of the future today

Challenge

Better predict errors or failures on assembly floor before they occur, saving customers' time and money.

Solution

Transformed its manufacturing production line with advanced analytics solutions like Azure IoT Suite and Cortana Intelligence Suite.

Benefits

- Predicted machine processes that will slow down or fail with an 90% accuracy
- Reduced costs of scrap and re-work of 27%
- Delivered energy savings of 18%

"Since deploying the Microsoft predictive analytics solutions, we have seen at least an 90% accuracy rate in the prediction of machine processes that will slow down or fail, contributing to a scrap and rework savings of 27 percent."

— Clint Belinsky, Vice President, Global Quality, Jabil

JABIL

Sandvik Coromant

combines human and digital intelligence

“What sets us apart is our deep knowledge of the machining process and our ability to translate that knowledge into the algorithms used to analyze the data.”

— **Mats Lindebland**, Global Product Manager,
Sandvik Coromant



Fujitsu Worker Safety

built on Microsoft Azure IoT Platform

Lo sapevate che i flussi di energia funzionano come i flussi di dati? Parola di ABB, che nel settore ha progetti ambiziosi.

2017-06-13 - In un mondo sempre più affamato di energia elettrica la sfida del futuro si potrebbe giocare in nanosecondi: gestione e controllo di flussi di elettroni e di dati. Con auto elettriche che diventano salvadanai energetici, relè innovativi, smart grid e altre innovazioni. Ecco le soluzioni digitali di ABB Ability, che viaggiano sul cloud Microsoft Azure

Per gentile concessione di www.industriaitaliana.it/ - Articolo di Marco De' Francesco



Lo smart lab di ABB a Dalmine

Produzione persa, impianti e manodopera inattiva, prodotti difettosi, danni, attrezzature danneggiate sono fra gli effetti delle interruzioni di potenza nell'industria manifatturiera. In generale, secondo il sondaggio "Alliance Risk Barometer 2018" (condotto su 1.237 esperti di rischio di 55 paesi) il rischio più sentito dalle aziende a livello globale è il blocco delle attività.

CERCA [→ OK](#)

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+ Vota questa pagina

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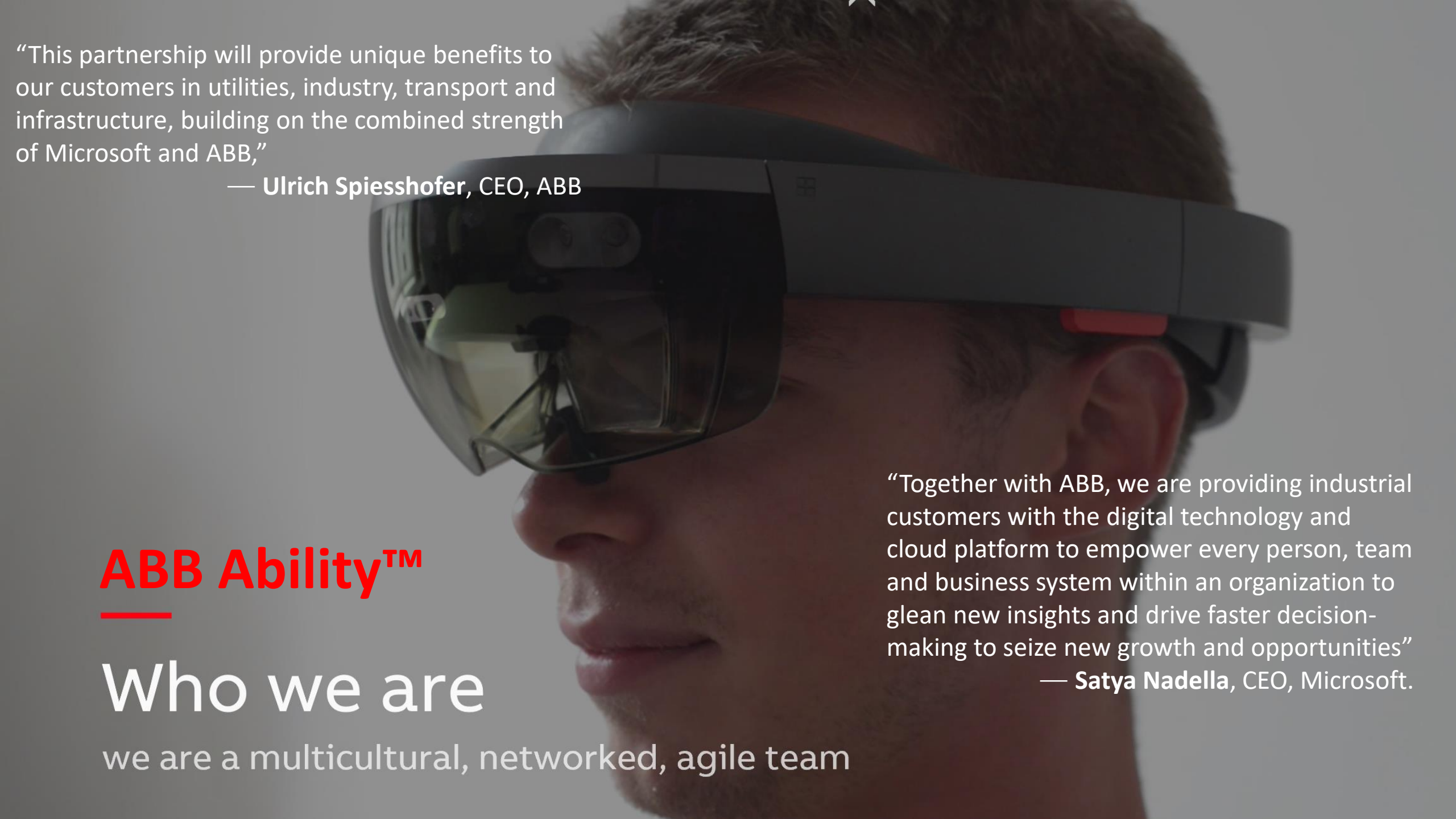
Links

- Leggi l'articolo sul sito di Industria Italiana
- ABB Ability, l'offerta digitale integrata di ABB
- Internet of Things (IoT)

Altri link utili

- ABB lancia ABB Ability™, l'offerta per soluzioni digitali industriali all'avanguardia



A close-up, side-profile photograph of a man wearing a Microsoft HoloLens augmented reality headset. The headset is black with a clear visor that reflects some light. The man has short, light-colored hair and is looking slightly downwards and to the left. The background is a soft, out-of-focus grey.

“This partnership will provide unique benefits to our customers in utilities, industry, transport and infrastructure, building on the combined strength of Microsoft and ABB,”

— Ulrich Spiesshofer, CEO, ABB

ABB Ability™

Who we are

we are a multicultural, networked, agile team

“Together with ABB, we are providing industrial customers with the digital technology and cloud platform to empower every person, team and business system within an organization to glean new insights and drive faster decision-making to seize new growth and opportunities”

— Satya Nadella, CEO, Microsoft.

Rockwell Automation's Industrial IoT Platform

CLIENT



Present information to users on mobile devices & desktops & to other systems

SERVER

Data Storage & Aggregation | Data Model

FactoryTalk Cloud
Microsoft Azure

Computation | Notification | Elasticity

Contextualize information to provide insights on Microsoft Azure

GATEWAY



Small



Medium



Large

Collect data from devices & other sources in various form factors

DEVICE



SCALABLE ANALYTICS

Schneider Electric Leverages Microsoft Azure to Deliver IoT-Enabled Digital Services



Life Is On

Schneider
Electric



Amplifying human ingenuity with intelligent technology

Microsoft AI is empowering
Vodafone TOBi to achieve more





**Thank
You.**

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